



# 1. KNOW WHAT YOU WANT

Before you start looking for a builder, it's crucial to have a clear vision of what you want in your new home. This doesn't mean you need to have every detail figured out, but having a solid idea of your needs and desires will make the entire process smoother.

### **Understanding Your Needs**

Begin by considering the essentials: How many bedrooms and bathrooms do you need? What kind of layout works best for your family? Do you have a particular architectural style in mind? These are foundational questions that will guide your decisions.

Additionally, think about your lifestyle. Do you need a home office, a playroom for the kids, or a spacious kitchen for entertaining? Understanding these elements will help you communicate your vision to potential builders.

### **Helping The Jones Keep Up**

Take the Jones family, for example. When they first approached us at Fajardo Design and Construction, they knew they wanted a four-bedroom home with an open-concept living area. But as we sat down to discuss their lifestyle, they realized that a dedicated home office and a larger backyard for their children to play in were also top priorities. By clarifying their needs upfront, we were able to create a design that perfectly suited their lifestyle.

#### Make A Wishlist

To ensure you're on the right path, create a detailed wishlist and prioritize the features that are most important to you. This will serve as a guiding document when discussing your project with builders, helping them understand your vision from the start.



# 2. RESEARCH LOCAL BUILDERS

With a clear vision in mind, the next step is to find a builder who can bring that vision to life. Choosing a local builder with experience in the Waco area is vital for several reasons.

### The Importance of Local Knowledge

A local builder will have a deep understanding of Waco's unique characteristics, including the climate, soil conditions, and local building codes. This knowledge ensures that your home is not only beautiful but also built to withstand local environmental factors.

#### **How to Research**

Start by doing your homework. Look up builders online, read reviews, and ask friends or neighbors for recommendations. Visiting builders' websites can give you a sense of their style and the types of projects they specialize in. Don't hesitate to reach out to past clients for their feedback.

### Let The Work Speak For Itself

At Fajardo Design and Construction, we've completed numerous projects in the Waco area, ranging from cozy starter homes to expansive custom builds. Our familiarity with local regulations and our relationships with trusted local suppliers enable us to deliver high-quality results on time and within budget.



# 3. CHECK CREDENTIALS & EXPERIENCE

Once you've identified a few potential builders, it's time to dig deeper into their credentials and experience.

#### **Credentials Matter**

Ensure that any builder you consider is properly licensed and insured. This is not just a formality; it's essential for protecting yourself from potential liabilities. A licensed builder will adhere to industry standards and provide you with peace of mind that your home is in capable hands.

#### **Experience Counts**

Beyond credentials, look at the builder's experience, particularly with projects similar to yours. Experience with the specific type of home you want can make a significant difference in the final outcome. A builder with a proven track record will have the skills and knowledge to navigate challenges and deliver a high-quality product.

#### **Check It Off**

Here's a simple checklist to use when interviewing potential builders:

- Are they licensed and insured?
- How many years have they been in business?
- What types of homes do they specialize in?
- $\,{}_{^{\circ}}$  Can they provide references from past clients?
- Do they have experience with local building codes and regulations?





# 4. ASK THE RIGHT QUESTIONS

As you narrow down your list of potential builders, it's important to ask the right questions to ensure they are the right fit for your project.

### **Key Questions to Ask:**

#### 1. Can you provide references?

Speaking with past clients will give you a sense of the builder's reliability and craftsmanship.

#### 2. What is your process for handling changes during construction?

It's common for clients to want to make changes during the building process, and a good builder will have a clear and flexible approach to managing these adjustments.

#### 3. How do you manage timelines and budgets?

Understanding how a builder plans and tracks progress will help you avoid surprises down the line.

### **Listening for Red Flags**

Pay attention to how the builder responds to your questions. Vague or evasive answers, reluctance to provide references, or an inability to clearly explain their processes could be red flags. You want a builder who is transparent, communicative, and confident in their abilities.

# **Pro Tip**

Ask about the builder's communication style. Do they prefer email, phone calls, or in-person meetings? Consistent and clear communication is key to a successful project, so make sure their style aligns with your expectations.



# 5. VISIT MODEL HOMES & PAST PROJECTS

Seeing a builder's work firsthand is one of the best ways to gauge their quality and style.

### Seeing is Believing

While photos and descriptions can be helpful, nothing compares to visiting a builder's model homes or past projects. This gives you an opportunity to see the quality of their work up close, including the craftsmanship, materials used, and attention to detail.

#### What to Look For

When visiting, pay attention to the following:

- Quality of Workmanship: Look for consistency in finishes, precision in installations, and overall build quality.
- **Materials:** Consider the quality of materials used, from flooring and countertops to fixtures and cabinetry.
- **Design and Layout:** Assess whether the homes reflect thoughtful design and functionality.

# The Mcarthys

One of our clients, the Mcarthy family, was initially unsure about the builder they wanted to work with. After visiting several model homes and completed projects, they were impressed by the quality and attention to detail in our work. This visit gave them the confidence to choose Fajardo Design and Construction, knowing they would get the home they dreamed of.



# **6. UNDERSTAND THE BUILDER'S PROCESS**

A successful home-building project is built on a well-defined process. Understanding this process will help you know what to expect and ensure a smooth experience.

# **Transparency in Process**

A good builder will have a clear, step-by-step process that takes you from the initial design phase through to the final walkthrough. This process should include key milestones such as design approval, permits, construction phases, and final inspections.

### The Fajardo D&C Process

At Fajardo Design and Construction, we pride ourselves on a transparent and straightforward process. Here's how we typically work with our clients:

- **Initial Consultation:** We sit down with you to understand your vision, budget, and timeline.
- **Design Phase:** Our award-winning interior designer works with you to create a home that reflects your style and meets your needs.
- **Pre-Construction Planning:** We handle all permits and approvals, ensuring everything is in place before construction begins.
- **Construction:** Our team manages the entire build, keeping you informed at every stage.
- Final Walkthrough: We walk through the finished home with you, addressing any concerns and making sure everything is perfect.

#### **Word Of Mouth**

Many of our clients have praised our process for being seamless. One client shared, "Working with Fajardo Design and Construction was a breeze. They kept us informed every step of the way, and there were no surprises. We love our new home and couldn't be happier with the experience."



# 7. COMMUNICATION & COMPATIBILITY

Building a home is a partnership, and like any partnership, compatibility is key.

### **Building a Relationship**

The relationship you have with your builder will significantly impact your experience. It's important to find a builder who not only has the technical skills but also meshes well with your personality and communication style.

### **Communication Style**

Every builder has a different way of communicating. Some prefer detailed, formal updates, while others might take a more casual approach. It's important to find a builder whose communication style aligns with your preferences. Regular updates, responsiveness to questions, and clarity in explanations are all signs of good communication.

### The Montgomerys

For example, the Montgomerys family appreciated our approach to communication. They were first-time home builders and had a lot of questions. We made sure to keep them informed with regular updates and were always available to address their concerns. This open line of communication helped them feel confident and supported throughout the process.

